



# Illinois Broker 90-Hour Pre-License Course

Effective May 1, 2011, the Real Estate Broker License replaced the former Illinois Real Estate Salesperson license. A Real Estate Broker must be employed by a Sponsoring Broker and work under the direction of a Managing Broker at all times.

## Course Description:

The Illinois Real Estate Broker Pre-License Course was designed to meet the 90-hour curriculum requirement for real estate brokers as set forth by the State of Illinois. The course, which is geared toward adult learning, encompasses 75 hours of pre-license topics and 15 hours of broker applied real estate principles.

The course covers topic areas such as Illinois license law, agency, state and federal law, relationships with employing brokers, working with buyers and sellers, real property, fair housing, ownership, contracts, real estate valuation, environmental issues, construction, real estate closing, advertising, property management, and commercial real estate.

## Licensing Requirements:

- Complete 75 hours of Broker Pre-License course and 15 hours of interactive training
- Be 21 years of age (18 if you have satisfied certain post-secondary school requirements)
- Be sponsored by a licensed managing broker in Illinois
- Pass the state licensing exam with a score of 75% or higher
- Be a high school graduate or equivalent (G.E.D.)



## Post-Licensing Requirements:

Brokers are required to complete a 30-hour post-license requirement before their first license renewal. CGAR will offer approved Illinois real estate classes.

## School Policy:

Attendance is required at all sessions. **Students may not miss more than 10 percent of the class.** All missed class time must be made up.

## Cancellation/Refund Policy:

Our refund policy requires a written cancellation of enrollment submitted to the Greater Gateway Association of REALTORS® within three days of the first class in order to receive a full refund. No refund will be issued after the first class begins.

The Greater Gateway Association of REALTORS® reserves the right to cancel any course if a minimum of 12 attendees are not registered by an agreed-upon deadline; you will be notified if the class has been canceled. CGAR reserves the right to cancel class due to inclement weather or other unexpected events. We will make every attempt to notify you via telephone and/or e-mail prior to 7 a.m. the day of the class. Classes that remain in session are non-refundable.



# Illinois Broker 90-Hour Pre-License Course

## 75-Hour Illinois Real Estate Broker Pre-License Topics (513.001400)

This course mixes presentation of facts, concepts, and key terms with real-life scenarios to illustrate the topics being taught, as well as opportunities for assessment to help you apply your new knowledge.

## 15-Hour Illinois Broker Applied Real Estate Principles (513.001119)

Students will participate in interactive lessons with an instructor to apply the knowledge learned in the Illinois Real Estate Broker Pre-License Topics course.

### Course Dates:

Saturday, January 26, 2019  
Saturday, February 2, 2019  
Saturday, February 9, 2019 (No Class)  
Saturday, February 16, 2019  
Saturday, February 23, 2019  
Saturday, March 2, 2019  
Saturday, March 9, 2019  
Saturday, March 16, 2019  
Saturday, March 23, 2019  
Saturday, March 30, 2019 (No Class)  
Saturday, April 6, 2019  
Saturday, April 13, 2019  
Saturday, April 20, 2019 (No Class)  
Saturday, April 27, 2019  
Saturday, May 4, 2019

### Time:

8:00 a.m. – 4:30 p.m.

### Location:

Greater Gateway Association of REALTORS®  
(10 Ginger Creek Parkway, Glen Carbon, 62034)

### Cost:

90-hour Broker Pre-License Course: **\$575**

\* Make payment in full and obtain textbooks prior to first class

### Instructor:

Kevin Botterbush, Botterbush & Associates

Upon completion of the course you will receive a coupon good for a 10% Discount on the 30 Hour Post Licensing Course

Please complete this registration form for the 90-Hour Illinois Broker Pre-License Course and fax (618-692-8307) or email to [general@gatewayrealtors.com](mailto:general@gatewayrealtors.com).

I have a disability that requires special accommodations to fully participate in this course.

Name: \_\_\_\_\_

Address: \_\_\_\_\_ City, State, and Zip: \_\_\_\_\_

Contact Number: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Form of Payment:  Check made payable to **GGAR Branch** | Check Number: \_\_\_\_\_

American Express, Discover™, MasterCard™, or Visa™ Number: \_\_\_\_\_

Exp. Date: \_\_\_\_ / \_\_\_\_ Billing Address: \_\_\_\_\_

Signature: \_\_\_\_\_ *Note: All credit card information is deemed confidential.*